

Virginia Economic Financial Literacy Standards:

Virginia Standards	Objectives	FoolProof Module Alignment
	Describing how consumers, businesses, and government decision makers face scarcity of resources and must make tradeoffs and incur opportunity costs.	No alignment.
	Explaining that choices often have long-term unintended consequences.	
	Describing how effective decision making requires comparing the additional costs (marginal costs) and additional benefits (marginal benefits).	
	Identifying factors of production.	
	Comparing the characteristics of market, command, tradition, and mixed economies.	
	Identifying Adam Smith and describing the characteristics of a market economy.	
EPF.2 The student will demonstrate knowledge of the role of producers	Describing how consumers, producers, workers, savers, investors, and citizens respond to incentives.	M03: Kick Some Buck M08: Burning Money
and consumers in a market economy	Explaining how businesses respond to consumer sovereignty.	
by:	Identifying the role of entrepreneurs.	
	Comparing the costs and benefits of different forms of business organization, including sole proprietorship, partnership, corporation, franchise, and cooperative.	
	Describing how costs and revenues affect profit and supply.	
	Describing how increased productivity affects costs of production and standard of living.	
	Examining how investment in human capital, capital goods, and technology can improve productivity.	
	Describing the effects of competition on producers, sellers, and consumer.	

Objectives	FoolProof Module Alignment
Explaining why monopolies or collusion among sellers reduces competition and raises prices.	
Illustrating the circular flow of economic activity.	
Examining the laws of supply and demand and the determinants of each.	M03: Kick Some Buck
Explaining how the interaction of supply and demand determines equilibrium price.	
Describing the elasticity of supply and demand.	
Examining the purposes and implications of price ceilings and price floors.	
Examining the market value of a worker's skills and knowledge.	M08: Burning Money
Identifying the impact of human capital on production costs.	
Explaining the relationship between a person's own human capital and the resulting income potential.	
Describing how changes in supply and demand for goods and services affect income.	
Describing economic indicators, such as gross domestic product (GDP), consumer price index (CPI), and unemployment rate.	No alignment.
Describing the causes and effects of unemployment, inflation, and reduced economic growth.	
Describing the fluctuations of the business cycle.	
Describing strategies for achieving national economic goals.	
Defining the role of money.	M01: When It Hits The Fan M02: Breathing Without Air M03: Kick Some Buck M04: Road Trip M05: Junk In The Trunk M06: Sucker Punch M07: Boxing Practice M08: Burning Money
Explaining the role of financial markets and financial.	
	competition and raises prices. Illustrating the circular flow of economic activity. Examining the laws of supply and demand and the determinants of each. Explaining how the interaction of supply and demand determines equilibrium price. Describing the elasticity of supply and demand. Examining the purposes and implications of price ceilings and price floors. Examining the market value of a worker's skills and knowledge. Identifying the impact of human capital on production costs. Explaining the relationship between a person's own human capital and the resulting income potential. Describing how changes in supply and demand for goods and services affect income. Describing economic indicators, such as gross domestic product (GDP), consumer price index (CPI), and unemployment rate. Describing the causes and effects of unemployment, inflation, and reduced economic growth. Describing strategies for achieving national economic goals.

Virginia Standards	Objectives	FoolProof Module Alignment
EPF.7 The student will demonstrate knowledge of how monetary and fiscal policy influence employment, output, and prices by:	Describing the purpose, structure, and function of the Federal Reserve System.	No alignment.
	Describing government's role in stabilizing the economy.	
	Describing sources of government revenue.	
	Explaining balanced budget, deficit, and national debt.	
EPF.8 The student will demonstrate knowledge of the role of government in a market economy by:	Identifying goods and services provided by government to benefit society.	No alignment.
	Identifying the role the government plays in providing a legal structure to protect property rights and enforce contracts.	
	Providing examples of government regulation of the market.	
	Explaining that governments redistribute wealth.	
	Explaining that taxes and fees fund all government-provided goods and services.	
EPF.9 The student will demonstrate	Explaining that when parties trade voluntarily, all benefit.	M03: Kick Some Buck M08: Burning Money
knowledge of the global economy by:	Distinguishing between absolute and comparative advantage.	
	Distinguishing between trade deficit and trade surplus.	
	Explaining exchange rates, and the impact of a strong dollar and weak dollar on economic decisions.	
	Describing the costs and benefits of trade barriers.	
	Describing the effects of international trade agreements and the World Trade Organization.	
	Explaining growing economic interdependence.	
EPF.10 The student will develop consumer skills by:	Examining basic economic concepts and their relation to product prices and consumer spending.	M01: When It Hits The Fan M02: Breathing Without Air M03: Kick Some Buck M04: Road Trip M05: Junk In The Trunk M06: Sucker Punch M07: Boxing Practice M08: Burning Money"
	Examining the effect of supply and demand on wages and prices.	
	Describing the steps in making a purchase decision, including the roles of marginal benefit and marginal cost.	
	Determining the consequences of conspicuous consumption.	
	Describing common types of contracts and the implications of each.	
	Demonstrating comparison-shopping skills.	

Virginia Standards	Objectives	FoolProof Module Alignment
EPF.10 Continued	Maintaining a filing system for personal financial records.	
	Examining the impact of advertising and marketing on consumer demand and decision making in the global marketplace.	
	Accessing reliable financial information from a variety of source.	
	Explaining consumer rights, responsibilities, remedies, and the importance of consumer vigilance.	
	Examining precautions for protecting identity and other personal information.	
EPF.11 The student will demonstrate knowledge of planning for living and leisure expenses by:	Comparing the costs and benefits of purchasing vs. leasing a vehicle.	M08: Burning Money M09: Renting a Pad M10: Buying a Home
	Comparing the advantages and disadvantages of renting vs. purchasing a home.	
	Describing the process of renting housing.	
	Describing the process of purchasing a home.	
	Calculating the cost of utilities, services, maintenance, and other housing expenses.	
	Evaluating discretionary spending decisions.	
EPF.12 The student will demonstrate	Comparing the types of financial institutions.	M04: Road Trip M05: Junk In The Trunk
knowledge of banking transactions by:	Examining how financial institutions affect personal financial planning.	
	Evaluating services and related costs associated with personal banking.	
	Differentiating among types of electronic monetary transactions.	
	Preparing all forms necessary for opening and maintaining a checking and a savings account.	
	Reconciling bank statements.	
	Comparing costs and benefits of online and traditional banking.	
	Explaining how certain historical events have influenced the banking system and other financial institutions.	

Virginia Standards	Objectives	FoolProof Module Alignment
EPF.13 The student will demonstrate knowledge of credit and loan functions by:	Evaluating the various methods of financing a purchase.	M01: When It Hits The Fan M02: Breathing Without Air M03: Kick Some Buck M04: Road Trip M05: Junk In The Trunk M06: Sucker Punch M07: Boxing Practice M08: Burning Money
	Analyzing credit card features and their impact on personal financial planning.	
	Identifying qualifications needed to obtain credit.	
	Identifying basic provisions of credit and loan laws.	
	Comparing terms and conditions of various sources of consumer credit.	
	Identifying strategies for effective debt management, including sources of assistance.	
	Explaining the need for a good credit rating.	
	Comparing the costs and conditions of secured and unsecured loans.	
	Comparing the types of voluntary and involuntary bankruptcy and the implications of each.	
EPF.14 The student will demonstrate	Evaluating insurance as a risk management strategy.	M15: Insurance
knowledge of the role of insurance in risk management by:	Distinguishing among the types, costs, and benefits of insurance coverage, including automobile, life, property, health, and professional liability.	
	Explaining the roles of insurance in financial planning.	
EPF.15 The student will demonstrate knowledge of income earning and reporting by:	Examining how personal choices about education, training, skill development, and careers impact earnings.	M12: Taxes M14: College Prep
	Differentiating among sources of income.	
	Calculating net pay.	
	Investigating employee benefits and incentives.	
	Completing a standard W-4 form.	
EPF.16 The student will demonstrate knowledge of taxes by:	Describing the types and purposes of local, state, and federal taxes and the way each is levied and used.	M12: Taxes
	Exploring how tax structures affect consumers, producers, and business owners differently.	
	Computing local taxes on products and services.	
	Examining potential tax deductions and credits on a tax return.	

Virginia Standards	Objectives	FoolProof Module Alignment
EPF.16 Continued:	Explaining the content and purpose of a standard W-2 form.	
	Explaining the similarities and differences between state and federal taxation of inheritances.	
EPF.17 The student will demonstrate	Identifying short-term and long-term personal financial goals.	M08: Burning Money
knowledge of personal financial	Identifying anticipated and unanticipated income and expenses.	M14: College Prep
planning by:	Examining components and purposes of a personal net worth statement.	M17: Investing M18: Retirement
	Developing a personal budget.	
	Investigating the effects of government actions and economic conditions on personal financial planning.	
	Explaining how economics influences a personal financial plan.	
EPF.18 The student will demonstrate knowledge of investment and savings	Comparing the impact of simple interest vs. compound interest on savings.	M17: Investing M18: Retirement
planning by:	Comparing and contrasting investment and savings options.	
	Explaining costs and income sources for investments.	
	Examining the fundamental workings of Social Security and the system's effects on retirement planning.	
	Contrasting alternative retirement plans.	
	Describing how the stock market works	